

## THE ENTERPRISE STORAGE EXPERTS

- Pre-installation Planning
- Design and Implementation
- Performance Analysis
- Consultation Services
- Business Continuation and Disaster Recovery Planning
- Cloud Services
- Replication Services

### THE SANDirect GOVERNMENT SERVICES DIFFERENCE

SANDirect is an industry leader in customized data storage solutions. We partner with multiple vendors to deliver you the best solution every time. Our vendor agnostic approach allows us to design secure, reliable and cost-effective solutions that will easily integrate with your existing applications.

- Certified storage architects with 30+ years of industry experience.
- Longstanding relationships with leading manufacturers and vendors.
- Secure, reliable and cost-effective solutions.
- Fast, accurate quotes with one easy phone call.
- Service Disabled Veteran Owned Small Business status

Government agencies and departments across the country trust SANDirect Government Services for their storage needs. Find out how we can help you.

[www.SANDirect.com/Government](http://www.SANDirect.com/Government)

### PROTECTING YOUR DATA IS OUR BUSINESS

#### SECURITY

Our storage architects have more than 30 years of experience designing and implementing data storage solutions that will meet the most sophisticated security challenges.

#### EXPERTISE

Our knowledge extends across multiple technologies. We partner with the leading manufacturers of storage systems, infrastructure, backup and archiving software and tape libraries, VTL and deduplication systems to deliver secure, reliable solutions that will protect and preserve your data.

#### SAVINGS

We're also mindful of your budget. Our diverse product line allows us to integrate new solutions with your existing applications, which helps us save you money.

Let us design the right product mix for your organization.



Secure, reliable and cost-effective storage solutions.

Fast, accurate quotes with one easy phone call.

**SANDirect.com**  
GOVERNMENT SERVICES

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**SDVOSB**  
VA approval pending



**SANDirect Government Services**  
A Division of Iron Triangle Data Solutions, LLC  
Charlotte, NC | Annapolis, MD

## THE SANDirect CUSTOMER EXPERIENCE

SANDirect Government Services designed an elaborate data storage solution for an entity within the Department of Defense.

**THE CHALLENGE** IT staff from an established Federal government entity contacted us seeking recommendations for a complete storage solution. They supported two campuses and needed a new array at each, with replication between the two sites. Each campus had its own IT staff and existing servers in place that operated storage systems which were not compatible with one another.

**SANDIRECT SOLUTION** We consulted with IT staff at both locations to get a thorough understanding of their requirements, long-term goals, and budget. Because our storage architects have extensive product knowledge and access to a diverse product line, we were able to design a cost-effective solution that offered unparalleled functionality, performance and longevity. It also eliminated the incompatibility and allowed for full replication between the systems. The main solution components included:

- Dual EMC Clariion CX4-240C with 8Gbps FC and 1Gbps iscsi connectivity with 100TB of raw hard drive space;
- SnapView, MirrorView-A and Powerpath software;
- Dual Brocade 5100 8Gbps fibre channel switches for each location; and
- Qlogic QLE2560-E-SP HBA's for connectivity.

To ensure a smooth transition to the new system, we worked closely with the IT staff throughout the installation and implementation process.

## WHAT OUR CUSTOMERS SAY ABOUT US

“As our needs and the available technologies change, SANDirect's in-house architects design customized solutions to address our specific challenges. We keep coming back for their great product selection, excellent financing options, and high caliber client service.”

—Alexander Rusich  
(Global Leader in Cloud-based  
Email Archiving Services)



### OUR CLIENTS

#### Government Entities

NDU	NASA	Navy
Air Force	NSA	Coast Guard
NIH	USDA	DOT
NIST	Army	TSA

#### Government Contractors

Lockheed Martin	CSIC
Raytheon	Northrop Grumman
Boeing	